## Elevating Your Regional Outreach

### Ann Marie Boccuzzi

Assistant Director of Regional Outreach Fordham University

### **Kate Glow**

Director of Regional and Outreach Programs
Creighton University

### Fordham University Overview

- 175,000+ alumni
- 33 chapters throughout the United States
- 6 international chapters
- Chapter Structures
  - Formal Board
  - President / Vice President
  - Volunteers
- Starting a new chapter
- Chapter Leader Summit
- Forever.Fordham.edu



### Regional Chapter Event Guidelines

- Fall
- Winter
- Spring
- Summer
- Additional Events
- Summer Send-offs

#### FORDHAM UNIVERSITY OFFICE OF ALUMNI RELATIONS

#### Regional Chapter Event Guidelines

#### REGIONAL CHAPTER SUGGESTED SCHEDULE OF EVENTS

#### FALL

An event focused on athletics, such as attending a game when the Rams are in town or scheduling a game watch at a local bar or restaurant. If possible, we would like to see 'Regional Rallies' take place during homecoming weekend.

#### WINTER

Holiday celebrations or family gatherings are perfect for early to mid-December. Consider adding a food or toy drive to this event.

#### SPRING

Organize a community service project to coincide with the National Jesuit month of service in April. Opportunities exist to partner with an existing Jesuit institution in your city or start your own project.

#### SUMMER

An outdoor event or activity. Examples include attending a professional baseball game, planning a boat cruise, or wine/beer tasting.

#### ADDITIONAL EVENTS

Feel free to get creative and plan an event specific to your area or demographic.

#### SUMMER SEND-OFFS

Every summer, Fordham—in conjunction with Fordham parents and alumni—hosts summer send-off receptions for the incoming freshmen and their parents. This is a chance for the students to get acquainted with fellow students in their area and for parents to get to know each other. If we host a send-off in your area we will need your help to spread the word and potentially staff the event.

### Presidential Regional Tour

- Roughly 25 presidential visits per year
- Major markets
  - o How do we decide where to go?
- Alumni Event Hosts
- Marketing for the event
  - o Email
  - Postcard
  - Listing on alumni calendar
  - Alumni e-newsletter

### **FORDHAM**

Dodransbicentennial Presidential Reception

### **SPRING LAKE 2016**

Thursday, 11 August 2016 | 6 - 8 p.m.



The Fordham alumni chapters of central and northern New Jersey, and the Reverend Joseph M. McShane, SJ, president of Fordham University, invite you to a reception for alumni, parents, and friends.

### Spring Lake Bath and Tennis Club

Featuring remarks by Mary Higgins Clark, FCLC '79

1 Jersey Avenue | Spring Lake, NJ | 07762

Cost is \$80 per person. Please consider making a gift of \$25 or more to support Fordham financial aid.

### Register

Questions? Contact Ann Marie Boccuzzi at boccuzzi@fordham.edu or 212-636-6555.



DODRANSBICENTENNIAL PRESIDENTIAL RECEPTION forever.fordham.edu

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president of Fordham University, invite you to a
reception for alumni, parents, and friends.
Featuring remarks by best-selling author
Mary Higgins Clark, FCLC '79.

### **SPRING LAKE BATH AND TENNIS CLUB**

1 Jersey Avenue • Spring Lake, NJ • 07762

The cost for this event is \$80 per person. Please consider making a gift of \$25 or more to support Fordham financial aid.

Register online at fordham.edu/events.

Questions? Contact Ann Marie Boccuzzi.
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### Presidential Regional Tour

- Event structure
- Giving Component
- Partnerships
  - Admission
  - Development
  - Faculty Presenters
- Giveaways
- Follow up
- Additional events while on the road
  - Recent alumni breakfast

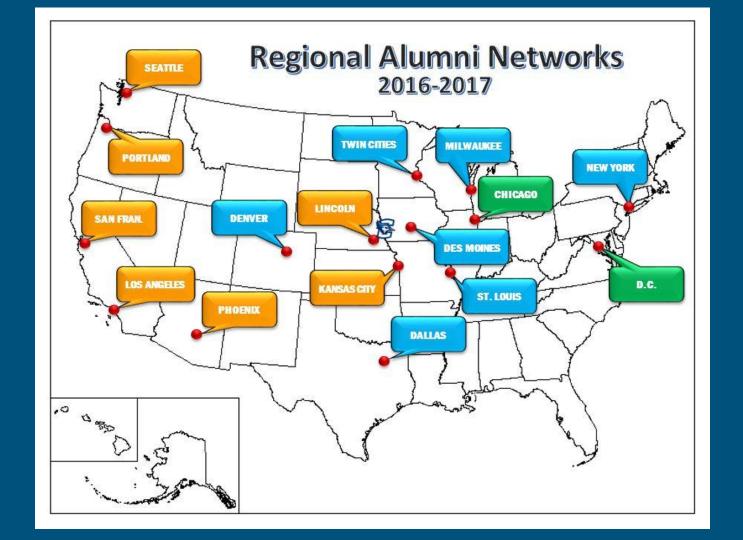




### Creighton University Overview

- 60,000+ alumni
- 16 clubs throughout the United States
- 3 FTEs
- Data Driven
- Cities are organized by tiers (internally)
  - Alumni Population (Market Area)
  - Enrollment target cities
  - Giving/Donor activity
  - Engagement Level
- Tier 1 Traditional Board Structure
- Tier 2/3 Committee Based/Ad Hoc
- Tier 3/4 Regional Representative





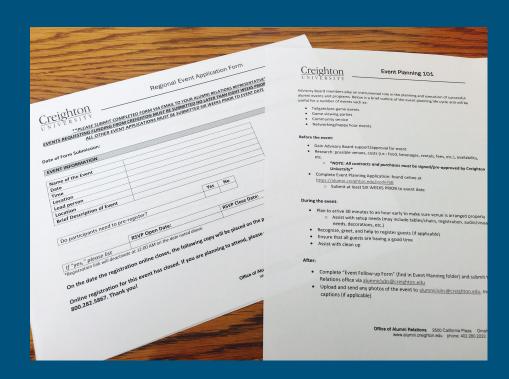
### Opportunities for Engagement

- More than just events
- Working with campus partners and faculty
  - Career Center
  - Schlegel Center for Service and Justice
  - o Admissions and Enrollment
  - Schools and Colleges



### Alumni Engagement and Events

- Onboarding new members
- Committees based on events
  - Three to four signature events per club
  - Event Form filled out online
  - Event chair must be present at his/her event



### Best Practices for Regional Chapters

- Boosting Attendance
  - Planning ahead
  - Marketing
    - Social media campaign
  - Incentivising the next event
- Increasing Engagement
  - Working with other universities and colleges alumni groups for events
  - Providing various opportunities for alumni
    - College fairs
    - Chapter events



# Questions?